



Mydala is hiring for Telesales- Executive/ Sr. Executive

Location- New Delhi
Position Type- Full Time
Education- UG - Any Graduate -Any Specialization /PG - Any PG Course - Any Specialization
Work Experience- 6 months - 4 years

"Don't watch the clock; do what it does. Keep going." - Sam Levenson.

If you have a can- do attitude, a desire to learn, and the willingness to get your hands dirty, then this is place to be. You're guaranteed a steep learning curve, the opportunity to hustle every single day and win. But this is challenging. If you are up for it, please read on.

Roles and Responsibilities

- Generating Sales Leads through Calling
- Responsible for identifying, qualifying & advancing leads and building a lead pipeline
- Promote different business discount deal like spa, restaurant, recreations, games, salons etc.
- Communicate with potential customers through telephone to develop an effective pipeline to succeed new business and to exceed targets.
- Constantly look to upsell & get various deals from different businesses

Ideal Candidate

- Minimum 0.6 month experience in the lead generation & Closing Deal
- Tele sales background is essential
- Self-driven and motivated to achieve success
- Excellent Communication skills, both written and verbal skills
- Expertise with solution selling and value-based selling
- Flexible with ability to adapt to change in a highly dynamic work environment

If you think you love talking on the phone and your friends call you 'cool as ice' as you're great at handling pressure. Then you are in a right job.

Share your resume at jobs@mydala.com